

COST SAVING WITH PRAGMA

The Client

Our existing customer has been operating a successful legal business for many years from its offices in Cheadle Hulme and Manchester.

Sector: Legal

Product: Remote connection

Number of employees: 20

The Challenge

Business efficiency is something that every business owner strives for. After all, who doesn't want their business to run like a well-oiled machine?

For our client, a successful legal business in Cheadle Hulme and Manchester, this meant reducing the amount of office space they were using. By doing so, they would be able to reduce costs and increase profitability.

They were operating with more space than they required which proved costly, inefficient and led to no extra productivity. Staff geographical placement was another concern, and they were seeking to find ways of enabling their staff to work effectively no-matter what their location.

The company was also concerned about the security of its data if staff worked remotely and was looking to ensure this wasn't compromised.

Aspire was approached as they were already sourcing 0365 from us and we were confident that we could bring a solution

to help improve their business efficiency and importantly reduce their office foot-print. This would make a major positive impact to their business' performance.

The Solution

Aspire advised that Pragma cloud costs would be a considerable saving over office space. Aspire moved all the current workstations to their cloud and hosted the clients servers from their Trafford Park data centre. Connections by secure VPN and productivity monitoring by ActivTrak put the management team in greater control of staff than when they were on site!

Modernising the cloud infrastructure maximised the use of legacy PC's which no longer had a very tough job to do!

The Outcome

- Increase in security and productivity.
- An estimated 25% over all saving.
- More efficient work force who could work from anywhere in the country.

Who doesnt a love cost-saving ?

We certainly do!

Business efficiency is our middle name here at Aspire. If you're looking to streamline your operations and boost your bottom line, give us a call. We'll be happy to chat with you about how we can help.